## **CALIFORNIA CONSUMER COMPLAINT STUDY - 2003**

## 50 LARGE INDIVIDUAL LIFE INSURERS LICENSED TO CONDUCT BUSINESS IN CALIFORNIA RATIO for COMPLAINT YEARS - 2000, 2001 and 2002

Rank		2002 Mean	Justified Complaint			Number of Justified		
R.		Policies						
'02	Company Name (from Best to Worst)	in-forced		Ratio			omplain	
			2002	2001	2000	2002	2001	2000
1	FARMERS NEW WORLD LIFE INSURANCE COMPANY	318,060	0.0	0.6	0.3	0	2	1
2	GERBER LIFE INSURANCE COMPANY	154,370	0.0	0.0	0.0	0	0	0
3	JOHN HANCOCK LIFE INSURANCE COMPANY	150,345	1	2.6	0.6	0	4	1
4	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	119,588		0.0	0.9	0	0	1
5	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	116,781	0.0	0.0	0.8	0	0	1
6	VALLEY FORGE LIFE INSURANCE COMPANY	100,718		3.0	1.0	0	3	1
7	JACKSON NATIONAL LIFE INSURANCE COMPANY	96,415	1	1.0	0.0	0	1	0
8	FORTIS BENEFITS INSURANCE COMPANY	92,902	0.0	0.0	0.0	0	0	0
	BC LIFE & HEALTH INSURANCE COMPANY	87,203	1	0.0	0.0	0	0	0
10	AMERICAN INCOME LIFE INSURANCE COMPANY	86,181	0.0	1.2	0.0	0	1	0
11	LINCOLN BENEFIT LIFE COMPANY	75,708	0.0	1.5	1.7	0	1	1
12	PRINCIPAL LIFE INSURANCE COMPANY	74,284		0.0	0.0	0	0	0
13	JEFFERSON PILOT FINANCIAL INSURANCE COMPANY	68,137		0.0	1.2	0	0	1
14	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	66,572	1	0.0	0.0	0	0	0
	GOLDEN STATE MUTUAL LIFE INSURANCE COMPANY	66,117	0.0	0.0	1.4	0	0	1
16	FEDERAL KEMPER LIFE ASSURANCE COMPANY	64,991	0.0	1.7	3.6	0	1	2
17	USAA LIFE INSURANCE COMPANY	63,543		0.0	0.0	0	0	0
18	PHYSICIANS LIFE INSURANCE COMPANY	63,024		0.0	0.0	0	0	0
19	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	56,949		0.0	0.0	0	0	0
20	PRUCO LIFE INSURANCE COMPANY	56,528	0.0	0.0	0.0	0	0	0
21	MONUMENTAL LIFE INSURANCE COMPANY	55,130		1.8	5.3	0	1	3
22	HARTFORD LIFE INSURANCE COMPANY	54,129		1.8	0.0	0	1	0
23	NATIONAL BENEFIT LIFE INSURANCE COMPANY	53,112	1	0.0	0.0	0	0	0
24	MONY LIFE INSURANCE COMPANY	52,088		1.8	0.0	0	1	0
25	MIDLAND NATIONAL LIFE INSURANCE COMPANY	51,159		0.0	0.0	0	0	0
26	JOHN HANCOCK VARIABLE LIFE INSURANCE COMPANY	48,948		2.2	5.2	0	1	2
27	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	47,503	1	0.0	0.0	0	0	0
28	AMERUS LIFE INSURANCE COMPANY	45,975		0.0	2.4	0	0	1
	SURETY LIFE INSURANCE COMPANY	45,521	0.0	0.0	0.0	0	0	0
30	STATE FARM LIFE INSURANCE COMPANY	506,311	0.2	0.0	0.2	1	0	1
31	METROPOLITAN LIFE INSURANCE COMPANY	478,063	0.2	1.0	1.2	1	5	6
32	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY (THE)	259,442	1	0.0	0.8	1	0	2 3
33	AMERICAN NATIONAL INSURANCE COMPANY TRANSAMERICA OCCUPENTAL LIFE DISURANCE COMPANY	245,323		0.0	1.2	1	0	3
34	TRANSAMERICA OCCIDENTAL LIFE INSURANCE COMPANY	206,040		1.0	1.0	1	2	2
35	PRUDENTIAL INSURANCE COMPANY OF AMERICA (THE) EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES (THE	614,350		0.6	0.3	3	4	2 0
36	PRIMERICA LIFE INSURANCE COMPANY	134,313	1	0.7	0.0	1	1	
37		266,528		1.5	0.8	2	4	2
38	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	248,883		0.4	0.0	2	1	0
39	NEW YORK LIFE INSURANCE COMPANY	483,654		0.0	0.6	4	0	3
	UNITED OF OMAHA LIFE INSURANCE COMPANY FIRST COLONY LIFE INSURANCE COMPANY	112,571		0.0	0.9	1		1
41	ALLSTATE LIFE INSURANCE COMPANY	168,554	1	1.2	2.8	2	2	4
		159,736	1	1.2	1.8	2	2	3
	AMERICAN GENERAL LIFE INSURANCE COMPANY WEST COAST LIFE INSURANCE COMPANY	124,901 58,952		0.0	1.9	2	0	1
44	PACIFIC LIFE INSURANCE COMPANY			2.0	9.2	1	1	4
		58,563	1.7	0.0	3.5	1	0	2
46	UNITED INSURANCE COMPANY OF AMERICA AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE COMPANY	169,669		1.7	0.6	3	3	1
47	RELIASTAR LIFE INSURANCE COMPANY	156,528		3.1	2.3	3	5	4
48	REASSURE AMERICA LIFE INSURANCE COMPANY	51,500		0.0	2.2	1	0	1
49 50	CONSECO LIFE INSURANCE COMPANY	48,309	2.1 5.7	3.4 9.2	4.3 16.9	7	1 11	2 17
30	CONSECULIE E INSURANCE CONTEAN I	123,583	3./	9.2	10.9	/	11	1 /

 $NOTE: Complaint\ Ratio\ is\ based\ on\ the\ number\ of\ Justified\ Complaints\ to\ 100,000\ Mean\ Policies\ in-forced.$